

Pioneering Pain-free Solutions

NASDAQ: INBS | April 2024



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Company Overview

Intelligent Bio Solutions Inc. is a medical technology company delivering intelligent, rapid, non-invasive testing solutions.

360+

Global Customers

FDA

510(k) submission planned Q4, 2024

USA

Product launch planned H1, 2025

Company Name

Intelligent Bio Solutions Inc.

Exchange / Ticker

Nasdag: INBS

Market Cap

\$10.9 million as of 04.04.2024

Average Daily Volume*

4,055,580

Revenue through to 12.31.2023

up 52% (vs CY 2022) to \$2.46 million

Adjusted Proforma Cash Balance as of 12.31.2023**

\$11.8 million

Management Team

CEO Harry Simeonidis

CFO Spiro Sakiris

Board Chair Steven Boyages

General

Industry

Medical Technology

Focus Area

Drug Screening

 $^{^{*}}$ As per NASDAQ as of April 4, 2024: https://www.nasdaq.com/market-activity/stocks/inbs

^{**} Cash and cash equivalents as reported on Form 10-Q filed on February 9, 2024, of \$1,119,004, adjusted to reflect additional net cash of approximately \$10,694,776 received in capital transactions effected on February 7, 2024 (see Form 8-K filed on February 7, 2024) and the net cash received from the financing completed on March 12, 2024 (see Form 8-K filed on March 13, 2024).

We're a medical technology company delivering intelligent, rapid, non-invasive testing solutions.

We're on a mission to redefine the approach to testing and deliver pain-free, accessible solutions that drive transformative change and improve the quality of life.





Simpler Drug Testing

Our Intelligent Fingerprinting Drug Screening System is revolutionizing portable testing through fingerprint sweat analysis, which has the potential for broader applications in additional fields.

This highly accurate, hygienic, and costeffective system is designed to screen for recent use of drugs commonly found in the workplace, including opiates, cocaine, methamphetamine, and cannabis.

How it Works

When we ingest something, our bodies metabolize it to produce secondary chemicals (metabolites) detectable in blood, urine, saliva, and sweat. The metabolites we produce are specific to the substances we have consumed. The Intelligent Fingerprinting Drug Screening System detects recent drug misuse by screening for specific drugs or their metabolites in sweat from fingerprints.

The detection window for drugs in sweat can vary depending on factors such as the drug's half-life, the individual's metabolism, and the specific testing method. Our system tests for "fitness for duty" on the day and has a detection window of 14-16 hours.

The cartridge uses lateral flow assay technology and fluorescence-labelled antibodies to selectively detect specific drugs or their metabolites in sweat collected from fingerprints. The portable DSR-Plus Reader is a highly sensitive, robust, and effective fluorescence measurement instrument used to read the Intelligent Fingerprinting Cartridge, providing a presumptive positive or negative result for each drug in the test within minutes.



Reduce Risk

Aim to identify current impairment rather than past use with a detection window of only 16 hours.



Respect Dignity & Privacy

Preserve employee dignity with quick, non-invasive, and hygienic analysis of fingertip sweat.



Ensure Testing Integrity

Prevent foul play and maintain sample integrity through administratorsupervised testing and self-locking sample seals.



Expand Testing Capabilities

Conduct screening at any time and location using a compact and portable system.



Save Costs

Bring drug testing in-house and eliminate the need for specialized staff or facilities.



Increase Efficiency

Rapidly collect samples and employ batch testing to analyze drug screening results in minutes.

Intelligent Fingerprinting Platform

vs Other Drug Testing Standards

	Urine	Saliva	IFP
Window of Detection	1 – 4 days	Up to 48 hours	Up to 16 hours
Typical Time for Results	Onsite or lab (1 - 3 days after lab receipt)	Onsite or lab (1 day after lab receipt)	Onsite or lab
Typical Time of Test*	20 mins - 4 hours +	20 mins +	< 10 mins
* Includes preparation, collection and time to result			
Specialist / Training Required	Yes	Yes	No
Biohazardous	Yes	Yes	No
Directly Observed	No	Yes	Yes
Drug Screening	Amphetamines, Barbiturates, Benzodiazepines, Cannabis, Cocaine, Methadone, Opiates, Oxycodone, PCP, Synthetic Cannabinoids and Synthetic Stimulants ¹	Amphetamines, Cannabis, Cocaine, Methamphetamines, Opiates, Oxycodone and PCP ²	Benzodiazepines, Buprenorphine, Cannabis, Cocaine, Methadone, Methamphetamine and Opiates
Cost* *Point of Care Testing (Back to lab test approximately \$300)	Approx. \$300	Approx. \$300	Approx. \$20*

¹ Quest Diagnostics "Urine Testing FAQs" | ² Quest Diagnostics "Oral Fluid Testing FAQs"

Market Opportunity

Leveraging intelligent non-invasive testing to address global demands.





296 million

people worldwide used drugs, a 30% increase over the previous decade.

Growing Drug Use Disorders

2021 Snapshot



39.5 million

people had a drug use disorder.



45% increase

in drug use disorders over the last ten years.



36%

of people in drug treatment in the Americas use opioids as their primary drug of use.

Statistics: NODC World Drug Report 2023, reporting on 2021 market.

Growing Drug Consumption

2021 Snapshot



219 million

cannabis users, representing
4% of the global adult
population and making it
the most used drug in the
world.



60 million

opioid users, representing 1.2% of the global adult population.



36 million

amphetamine users, representing 0.7% of the global adult population.



22 million

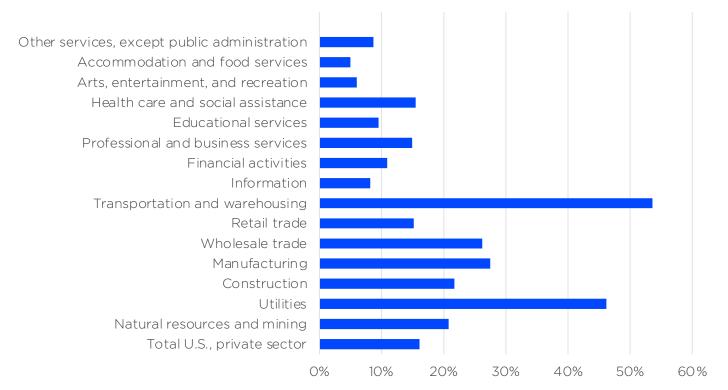
cocaine users, representing 0.4% of the global adult population.

Statistics: NODC World Drug Report 2023, reporting on 2021 market.

Drug Use in the Workplace

Drug and Alcohol Testing per Industry 2021

Percentage Of New And Current Employees¹



¹ US Bureau of Labor Statistics



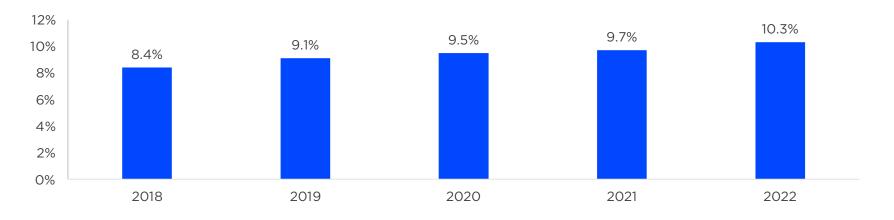
13



Drug Use in the Workplace

- More than 70% of those abusing illicit drugs in the US are employed.¹
- \$193 billion is the estimated annual economic impact of illicit drug use in the US \$120 billion in lost productivity, \$61 billion in criminal justice and \$11 billion in healthcare costs.¹
- Drugs are becoming an increasing contributor for accidents in the workplace. Drug test positivity post-accident has climbed over the last 5 years.²

Post Accident Drug Test Positivity²



¹National Drug Intelligence Center. National Threat Assessment: the Economic Impact of Illicit Drug Use on American Society. May 2011. Department of Justice, Washington, DC 2023.

²Quest Diagnostics Drug Testing Index; Based on more than 9.2 million US workforce urine drug tests during 2022.

FDA Roadmap

Expected Timeline to Enter the US Market

Class II device requiring pre-market 510(k) submission and clearance.



STAGE ONE

Pharmacokinetic (PK) Study

Compare the amounts of opiates in fingerprint sweat vs. blood, oral fluid and urine specimens following medically supervised administration of drugs.

40 healthy adult subjects.

Q2, 2024

STAGE TWO

Method Comparison

Compare four types of screening tests to a validated, traceable LC-MS/MS method.

100 adult subjects.

Usability Study

15 operators & 45 test subjects ("donors").

Planned Q3, 2024

STAGE THREE

510(k) Submission

Planned Q4, 2024

STAGE FOUR

USA Product Launch

Planned H1, 2025

Revenue & Expansion

Global footprint and growth



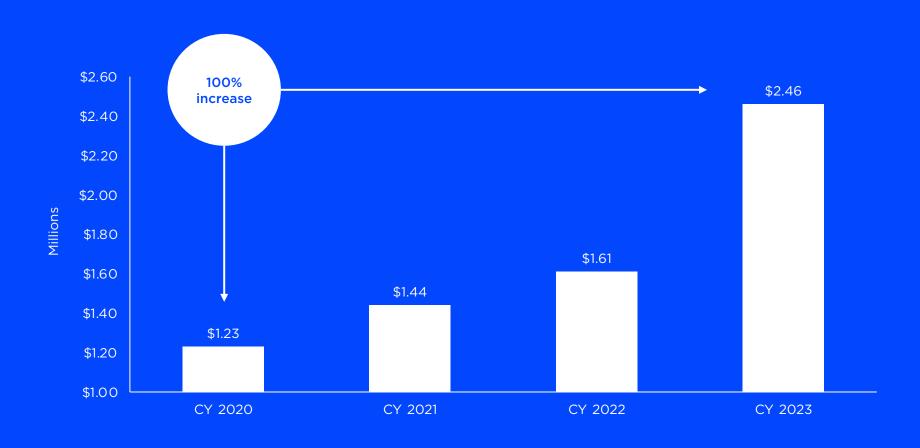
Product Footprint | 360+ customers

Intelligent Fingerprinting Drug Screening System



Revenue Growth

Commercialized Regions





Customers

360+ businesses



Customer Testimonials

DGP Plc

"By using fingerprint drug testing, I no longer have to take people off a project for half a day for screening – we can conduct the tests there and then."

Robinson Brothers

"From our initial cost analysis, we see fingerprint-based drug screening as highly costeffective [...] we estimate that Intelligent Fingerprinting will allow us to conduct the same volume of tests at around half the cost."

P&O Ferries

"When we first saw fingerprint sweat-based drug screening in action, we knew it would be a great fit for P&O Ferries and our need for a flexible system that we could use on board our ferries."

Customer Testimonials

James Jones & Sons Ltd

"On-site results for multiple drug groups in just ten minutes makes Intelligent Fingerprinting a very efficient and innovative solution for James Jones & Sons Ltd to adopt." Auctus Management Group

"The Intelligent
Fingerprinting test
has many benefits,
including rapid onsite results, hygiene,
non-intrusiveness and
convenience for
testing at scale."

Palletways

"The Intelligent
Fingerprinting test is
more hygienic for both
the employee and the
tester and is also less
intrusive without
compromising on
performance."

Thank You

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